



Map of Ag Job Vacancy

Role: Account Manager

Location: Penrith, Cumbria (Other locations may be considered)

Salary: Competitive (Depends on experience)

Hours: 40 hours per week

Map of Ag are an agricultural data & consultancy firm with an office in Penrith, Cumbria. We offer services direct to farmers, the food supply chain and industry professionals.

To help meet a growing demand for work in the *Food Supply Chain* area of the business, Map of Ag are looking to recruit an **Account Manager**. The role will be based at their Penrith office, but will involve travel to meet clients and industry stakeholders

Job Role

The day to day activities for this role include:

- Day to day communication with clients, including gathering requirements, regular discussions on delivery progress, and attending review meetings
- Project management of client veterinary & data project, working with internal veterinary, data and administrative colleagues to deliver projects in a timely and high-quality manner
- Engaging farmers where required on client requirements, for example issues relating to welfare standard compliance or data submission protocols
- Liaising with client's stakeholders to maintain relationships and ensure all parties are fully engaged on project delivery and outcomes
- Working with internal data colleagues to ensure clients have access to data insights through easy to use, informative online analytics reports
- Working with internal veterinary colleagues to respond to ad hoc client requests or questions, ensuring appropriate recommendations are made
- Identifying areas for potential business development or opportunities for new projects with existing clients to generate extra revenue

Key Skills

The following skills would be required for this role

- Experience within the agriculture sector is essential
- Excellent communication skills, able to liaise with a variety of colleagues and stakeholders, including retail & food processor managers, farmers, vets, and IT developers
- Good attention to detail, ensuring a high-quality standard to all work delivered
- Proficient with basic Microsoft programs including Word and Excel
- Capable to work independently and confident in decision making
- Adaptable and able to work across different clients projects at the same time

Apply

For further information on the role please call Rob Burgess on 01768 868472. To apply please email your CV and a short covering letter to rob.burgess@mapof.ag

